

## Message Text

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PAGE 01 DHAHRA 00427 021657Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----081883 021805Z /43

R 010920Z APR 78  
FM AMCONSUL DHAHRAN  
TO SECSTATE WASHDC 6136  
INFO USDOC WASHDC  
INFO AMEMBASSY JIDDA  
USLO RIYADH

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FOR NEA/ARP FRED GERLACH

E.O. 11652: N/A  
TAGS: BTRA, CGEN, SA  
SUBJECT: VISIT TO WASHINGTON OF LEADING SAUDI LAWYER

1. THE LEADING SAUDI LAWYER INVOLVED IN ASSISTING AMERICAN FIRMS WISHING TO DO BUSINESS IN THE EASTERN PROVINCE IS ISMAEL S. NAZER OF AL KHOBAR. NAZER REPRESENTS ARAMCO, BECHTEL, AND NUMEROUS LARGE U.S. FIRMS OPERATING HERE OR INTERESTED IN ESTABLISHING THEMSELVES IN THIS PROVINCE.

2. NAZER PLANS TO SPEND SEVERAL DAYS IN WASHINGTON AROUND THE MIDDLE OF APRIL FOLLOWING A SEMINAR ON "DOING BUSINESS IN SAUDI ARABIA" WHICH HE WILL ADDRESS IN NEWPORT BEACH, CALIFORNIA. THE SEMINAR IS SPONSORED BY NORTH AND DONAHOE, MANAGEMENT AND CONSULTING ENGINEERS FROM NEW PORT BEACH, CALIFORNIA (TELEPHONE 714-752-1234) IN COOPERATION WITH THE US/ARAB CHAMBER OF COMMERCE (PACIFIC, INC.), AND WILL BE HELD AT THE MARRIOTT HOTEL IN NEWPORT BEACH ON APRIL 6.

2. NAZER IS PARTICULARLY WELL QUALIFIED TO DISCUSS "DOING BUSINESS IN SAUDI ARABIA", AND IT MIGHT BE USEFUL TO ARRANGE  
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MEETINGS OR A LUCHEON IN WHICH HE COULD DISCUSS THIS SUBJECT WITH YOU, JOE TWINAM, PETER HALE, ROGER MCCAULEY, LOU BOWDEN, ETC. NAZER IS ALSO KNOWLEDGEABLE ON CURRENT PROBLEM ISSUES SUCH AS WOMEN WORKING IN SAUDI ARAIA, THE ARAB BOYCOTT, VISA DIFFICULTIES, ARREST CASES AND OHER MATTS RELATED TO THE PROPOSED CONSULAR CONVENTION.

3. I HAVE GIVEN NAZER YOUR NAME AND TELEPHONE NUMBER, SO HE MAY CALL YOU FROM CALIFORNIA OR UPON HIS ARRIVAL IN WASHINGTON. IN ANY EVENT, SINCE HE IS A VERY HELPFUL CONSULATE CONTACT, AND BECAUSE I THINK HE WILL BE OF INTEREST TO YOU NOW AND IN YOUR USLO ASSIGNMENT, I WOULD APPRECIATE YOUR GETTING IN TOUCH WITH HIM EITHER AT NORTH AND DONOHUE OR THE MARRIOTT HOTEL AT NEWPORT BEACH, CALIFORNIA WHERE HE WILL BE STAYING FROM APRIL 4 TO 8.  
BUSHNELL

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NNN

## Message Attributes

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**Capture Date:** 01 jan 1994  
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**Concepts:** n/a  
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**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
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**Disposition Reason:**  
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**Review Markings:**  
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